

## GLOBAL GAMING BUSINESS PODCAST:

### Barry Shier, Managing Principal, The Partner House

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This week, the Global Gaming Business Podcast features a discussion with Barry Shier, the managing principal with the Partner House, an independent management firm located in Las Vegas, on the former Wynn executive's views of the gaming industry today.

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After getting his start as a hotelier in New York with Waldorf Astoria, Barry Shier joined Steve Wynn at the Golden Nugget in Las Vegas as vice president of hotel operations. He later helped Wynn open the Atlantic City Golden Nugget and later took the lead in developing the Beau Rivage Casino Resort in Biloxi, Mississippi. Shier left Mirage Resorts when it was purchased by MGM Grand in 2000. He has been working behind the scenes on many projects, but last year formed the Partner House to help distressed properties recover and provide services to lenders that are slated to take over those properties. Shier's grasp of property valuations and potentials are sure to be in high demand. He spoke with *Global Gaming Business* Publisher Roger Gros at his office in Las Vegas in December.

By [Roger Gros](#)



Roger Gros is publisher of *Global Gaming Business*, a the industry's leading gaming trade publication, and all its related publications. Prior to joining *Global Gaming Business*, Gros was president of Inlet Communications, an independent consulting firm. He was vice president of Casino Journal Publishing Group from 1984-2000, and held virtually every editorial title during his tenure. Gros was editor of *Casino Journal*, the *National Gaming Summary* and the *Atlantic City Insider*, and was the founding editor of *Casino Player* magazine. He was a co-founder of the American Gaming Summit and the Southern Gaming Summit conferences and trade shows. He is the author of the best-selling book, *How to Win at Casino Gambling* (Carlton Books, 1995), now in its fourth edition. Gros was named "Businessman of the Year" for 1998 by the Greater Atlantic City Chamber of Commerce.